| Newcleus BOLI Index ("NBI") - Classes | | | | | | | | |
|---------------------------------------|---------------------------|-------------------------|---|-------------------------|---------------------|-------------------------|----------------------|-------------------------|
| Class | Highest Credit Quality | | Conservative / Balanced Credit Quality | | Highest Yield | | Jumbo BOLI Option | |
| Index | NBIQ | | NBIB | | NBIY | | NBIJ | |
| Average S&P Rating | AA+ (2) | | AA+ (2) | | AA (3) | | AA (3) | |
| Average Fitch Rating | AA+ (2) | | AA (3) | | AA (3) | | AA (3) | |
| Net Yields | | | | | | | | |
| Carrier %: | Annual Net Yield | Cumulative Net Yield | Annual Net Yield | Cumulative Net Yield | Annual Net Yield | Cumulative Net Yield | Annual Net Yield | Cumulative Net Yield |
| Year 1 | 2.44% | 2.44% | 2.68% | 2.68% | 2.89% | 2.89% | 3.03% | 3.03% |
| Year 2 | 2.42% | 2.43% | 2.60% | 2.64% | 2.86% | 2.87% | 2.93% | 2.98% |
| Year 3 | 2.45% | 2.44% | 2.61% | 2.63% | 2.84% | 2.86% | 2.89% | 2.95% |
| Year 4 | 2.36% | 2.42% | 2.63% | 2.63% | 2.83% | 2.86% | 2.86% | 2.93% |
| Year 5 | 2.37% | 2.41% | 2.64% | 2.63% | 2.83% | 2.85% | 2.84% | 2.91% |
| Tax Equivalent Yields | | | | | | | | |
| Carrier %: | Annual FTE Yield | Cumulative FTE Yield | Annual FTE Yield | Cumulative FTE Yield | Annual FTE Yield | Cumulative FTE Yield | Annual FTE Yield | Cumulative FTE Yield |
| Year 1 | 3.29% | 3.29% | 3.62% | 3.62% | 3.90% | 3.90% | 4.10% | 4.10% |
| Year 2 | 3.27% | 3.28% | 3.51% | 3.56% | 3.86% | 3.88% | 3.96% | 4.03% |
| Year 3 | 3.31% | 3.29% | 3.53% | 3.55% | 3.84% | 3.87% | 3.91% | 3.99% |
| Year 4 | 3.19% | 3.27% | 3.55% | 3.55% | 3.83% | 3.86% | 3.86% | 3.96% |
| Year 5 | 3.21% | 3.25% | 3.57% | 3.56% | 3.82% | 3.85% | 3.83% | 3.93% |

Assumptions & Disclaimers:

- For informational and discussion purposes only. The NBI does not represent, guarantee or put forth all the terms, rates and conditions of any potential transaction.
- Newcleus assumes no obligation or liability for updating or otherwise revising the NBI.
- Source: Sample Ledgers / Non-Guaranteed Values from each Carrier
- February 2021 New Premium Interest Rates
- Underwriting Class: Guaranteed Issue, Average Age 45, Non-smoker
- Yields, rates, ratings, underwriting class, product and carrier availability is not guaranteed and subject to change
- Tax rate: 26%
- Newcleus assists with the placement of these BOLI solutions through its independent sales organizations
- NBIJ Indexes require a minimum of \$100m of single premium
- Yields do not include any death benefits or mortality assumptions
- Product illustrated based on Pooled Mortality
- Indexes include more than one carrier, depending on carrier selection, rates could be higher or lower.
- Please contact: Chris Pezalla (cpezalla@newcleusfinancial.com) or Rich Pearson (rpearson@newcleusfinancial.com) for more information

